

WHAT IS FHP

FHP is a Cooperation Platform for forestry, wood and paper which relies on several host organizations. Here forces are combined together for common industry, where issues along the value chain of wood and responsibility are adopted for the common creation of the industry. The vision is that we are seen as a positive creating force, which continuously represents the interests of the whole value chain with one voice.

Our approach is geared towards two principles:

- Secure supply to improve and protect sustainable and efficient availability of the raw material wood in Austria
- Promote selling lobbying for timber sales and in each case the most attractive uses along the value chain

For that to succeed, FHP uses the following means:

- · Impulsion to research doctorate initiative, FTP
- Improve the basis for data (FHPDAT)
- Provide information (internet, newsletter, publications)
- Offer a discussion platform: Austrian Wood Talks (Österreichische Holzgespräche), etc.
- Press work

Strategic priorities of FHP:

- · Optimise wood availability
- To position timber as a basic- and building material
- · Wood and its role within the energy system
- · Market information about the timber industry
- Wood advertising and -information
- Internal FHP Marketing and communication

FHP WORKS IN THE FOLLOWING WAY:

At the head of FHP is the executive committee, which is the decision-making board of the cooperation. This strategy group consisting of representatives from all of the host organizations and industry types, under the direction of the FHP-Chairman, is responsible for the preparation of strategic orientation and for the decision—making basis. The organization, coordination and monitoring of activities, including actions in the working groups fall to the FHP office.

COOPERATION PARTNERS OF FHP.

FOREST: Austrian Chamber of Agriculture and Forestry

Austrian Forest Cooperatives

Austrian Land and Forest Owners Association

WOOD: Association of the Austrian Wood Industry

PAPER: AUSTROPAPIER —

Association of the Austrian Papier Industry

Association of the Papier Industry

ASSOCIATED

MEMBERS:

Austrian Association of Construction Materials,

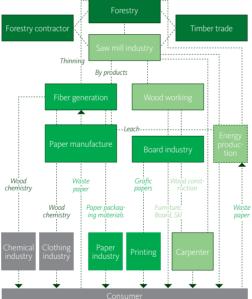
Hardware and Timbertrade

Austrian Professional Association of Timber Construction

Forest Worker Association

WOOD VALUE CHAIN IN AUSTRIA

Forestry Paper and board industry Timber industry Part of the platform



IMPRESSUM

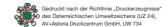
FHP Kooperationsplattform Forst Holz Papier Marxergasse 2/4. Stock A-1030 Wien http://www.forstholzpapier.at



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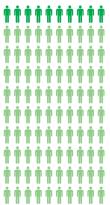
The merger between forestry, timber and the paper industry is unique in Europe. This sector is by far the largest investor in rural areas. Approximately 300,000 people in more than 172.000 companies draw their income from timber and generate an annual production value of around 12 billion Euros and an average export surplus of around 3.8 billion Euros. The businesses along the value chain are therefore reliable partners and major foreign exchange earners for the Austrian economy.

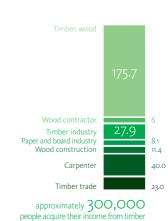
WOOD CREATES WORK

The value chain offers over 172,000 firms income to around 300,000 people in Austria. Increased wood will create further green jobs. With already 100 additional harvesting bank meters of wood used another workplace is produced. The annual production value of the industry lies remarkably at 12 billion euros.

VALUE CHAIN WOOD SALARY **EARNERS IN THOUSAND**







Quelle: FHP Kooperationsplattform Forst Holz Papier

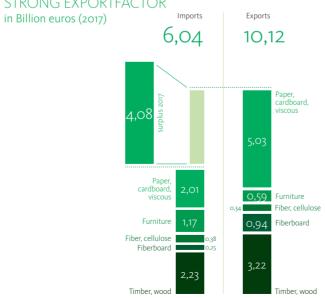
FHP: Balance of trade surplus in 2017 at 4.08 billion euros

Wood as stable economic factor:

As a traditionally exportorientated industry of 70 percent (wood industry) to 88 percent (paper and pulp industry), the domestic timber value chain could once again prove to be a reliable and stable partner. The total value of imported goods from the value chain Forest Wood Paper in 2017 amounted to 6.04 billion Euros and increased in comparison to the preceding year (5.73 billion Euros). Exports in the same period amounted to 10.12 billion Euros (+2.27 percent compared to 2016: 9.89 billion Euros).

(By comparison: According to calculations by Statistics Austria, the passive Austrian trade balance for 2017 is 5.7 billion Euro).

FOREIGN TRADE WOOD: STRONG EXPORTFACTOR

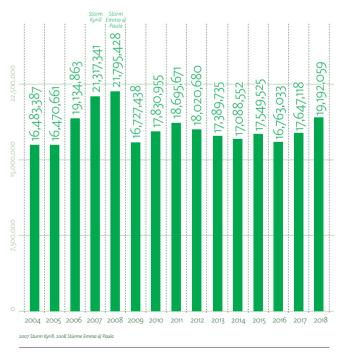


Quelle: FHP Kooperationsplattform Forst Holz Papier

MOVEMENT OF THE WOOD HARVEST

In 2018, wood harvesting in the Austrian forest reached 19.19 million solid cubic meters without bark (million c.m.w.b.). This is an increase of 8,75 percent compared to the previous year (17,65 million c.m.), resting 8.75 percent above the five-year average (5-Ø: 2014-2018: 17,65 million c.m.) and 8,49 percent above the ten-year average (10-Ø; 2009-2018; 17,69 million c.m.).

TIME COURSE MOVEMENT WOOD HARVEST AUSTRIA IN HARVESTING BANKMETERS WITHOUT BARK



Quelle: Holzeinschlagsmeldung 2018, BMNT